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**Interview Questions for Plumbers**

Do you service both Residential and Commercial properties?

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Do you do repair or new construction work?

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How do you market to your territory?

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When your customer calls after normal business hours, what do you do?

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What’s the biggest challenge your company faces?

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What has changed for you in the past 5 years in the plumbing industry?

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When you need to engage a contractor, what do you look for?

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What headaches have you had with previous contractors?

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Our goal is always… to make a plumbing company who refers us look good. What’s the best way we can do that?

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